



IRONCOVE

SOLUTIONS

DROPBOX

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Overview

Why use Iron Cove Solutions for Dropbox deployments?

Iron Cove Solutions is a registered Dropbox partner in the migration and training of Dropbox for Business. Having completed its extensive on-boarding and migration training, we are uniquely staffed to handle the needs of moving easy to complex data structures.

As “Microsoft Silver Cloud” holders, we have completed more than 300 migrations to Office 365. When customers ask us for an alternative to OneDrive or SharePoint, we recommend Dropbox as a user-friendly cloud collaboration platform.

Our dedicated team offers tailored solutions to meet your needs. Call today at 213.545.0601

Why We Love Dropbox

Best-in-Class Speed

- Dropbox is SSI/TLS secure
- Data Loss Prevention
- LAN Sync
- Delta Sync” detects the delta changes of a document and makes only those changes.

Power Collaboration

- A clean, easy- to-use solution
- Admin console for complete control
- Customized controls at the folder and file level
- Automated provisioning with directory integration
- Two-factor authentication
- Tailored billing options

Dropbox Service Packages

Lightweight 8-23 Hours (Possible Scenarios)	Standard 24-49 Hours (Possible Scenarios)	Enterprise 50-100 Hours (Possible Scenarios)
0-49 employees	50 + employees	500 + employees
Technical discovery call	Technical discovery workshop	Technical discovery workshop
Project plan	Project plan	Project plan
Admin training	Admin training	Admin training
Provision users	Migration data	Migration data
Group end-user Training	Pilot launch guidance	Pilot launch guidance
	Provision all users	Provision all users
	Group end-user training	Group end-user training
	Active directory integration	Active directory integration
		Client installation
		Change management communication

Iron Cove Preferred Rates for Dropbox

Cloud Engineer	Capabilities	Rate
Level 1	<ul style="list-style-type: none"> Administration Support Basic Migration training 	\$132 / hour
Level 2	<ul style="list-style-type: none"> Active directory Advance migration Project management MFA / Okta 	\$156 / hour
Level 3	<ul style="list-style-type: none"> Active directory Multi-tenant Multi-forrest MFA / Okta 	\$227 / hour

Data migration is based on the total transfer volume of data call for quote

Stand-Alone Offerings

Data Migration Offerings

Our stand-alone data migration service can fit within your deployment plan. We can work with a variety of source targets, such as Box cloud storage accounts or Windows file servers. Package elements include:

- Folder structure advisory
- Active directory cleanup
- Data migration
- Migration validation

Enablement Offerings

Workflow/Process Design & Enablement

Planning and executing an adoption program to drive end-user awareness, education, and engagement via communications, training, and champion development.

Enterprise Training Package

Support your organization in transitioning day-to-day work to Dropbox by enabling admins to manage, help desk to support, and end users to use Dropbox Business.

Business Unit Training Package

Support one business unit in transitioning its day-to-day work to Dropbox by enabling admins to manage, help desk to support, and end users to use Dropbox Business.

Training

We can train groups of 5 to 25 people. We can film training classes and for you to stream in-house. Our ability to be flexible is your ability to meet your needs.

Lets discuss! Call us at 213.545.0601



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